



Showroom + Online Sales & Customer Service April 2024

Gineico QLD Pty Ltd
Based on the Gold Coast, Gold Coast City Marina
Position is Full time

Overview

Gineico are Importers and exclusive distributors of leading Italian marine and architectural lighting brands, and we are looking for a passionate new member to join our team. The ideal new team member is a Sales & Customer Service legend, who has a strong work ethic, high care factor for the business and clients and loves the take-ownership approach that a small business environment offers.

Who are we?

We are a small but fast paced business that distributes beautiful Italian designed and made products across Australia and New Zealand. We work with the biggest super yacht names in the business, Riviera, Maritimo, Sunseeker, Princess and Ferretii – just to name a few, supplying and custom making accessories that are second to none.

Benefits and perks of working with Gineico

- Be part of the Gold Coast City Marina community
- Experience beautiful Italian designed and made marine products
- Work with a fabulous Team
- The growing businesses ensures you will be busy with a very hands-on role that provides a lot of opportunity for autonomy and growth
- Permanent full-time role and attractive salary

What do we require of our Sales and Customer Support legend?

As a vital part of our small, bustling team, our ideal candidate will have:

- Marine industry knowledge of boats 40ft +
- Be mechanically minded
- Able to use basic power tools
- Have at least 2 years sales and customer service experience
- Current Australian Drivers license and reliable car
- Computer literate – Microsoft Office, Word, Excel, Outlook/Email, and be able to handle high volumes of emails; generally cloud savvy
- Exceptional organizational and time management skills





- Clear and concise communication skills, both written and verbal
- A natural rapport and relationship builder, at all levels
- Able to work under deadline pressure and manage multiple tasks
- Solutions oriented, proactive and productive
- Proven willingness to learn
- Happy to work on their own
- Good presentation and grooming

Key responsibilities will be:

- Online and Showroom sales and customer service across multiple marine product ranges
- Sales support for Director, Sales Manager and other team members
- Marine showroom maintenance and product updating
- Co-ordinate logistics for 2-3 trade shows per year, pack display items, set up and return, including driving hire truck interstate
- Attend and work 2-3 trade shows per year
- Assist with storeroom duties
- Create and update procedural notes

Other experience beneficial:

- Current Forklift licence
- MYOB experience

The candidate we are looking for is someone who wants to come to work every day, eager and motivated. We want someone with a high care-factor, who will demonstrate this with a positive attitude and a take-ownership approach.

If you have read this far - we figure you are probably interested!
So take the next step now because we want you to apply.

Here is how:

1. Send your resume to: Viv Grimston at viv@gineico.com
2. With the subject line: Sales + Customer Service Legend
3. In the body of your email, please include when you could be available to start if you were successful
4. Please do not call or text

